**Amin Albatayneh**

17803 La Cantera Terrace

San Antonio, TX, 78256

(949) 603-7525 ameenmohammad@live.com

# CAREER OBJECTIVE

Results-oriented recent college graduate with a Business Administration degree (3.6 GPA), with 1.5+ years of work experience. Aiming to leverage my academic experience and a proven knowledge of operating systems, coding experience, and sales to successfully fill the role at your company. Frequently praised as hard-working by my peers, I can be relied upon to help your company achieve its goals.

# EXPERIENCE

**UPS, San Antonio, TX**

*Account Executive Aug 2021 - Present*

Build, analyze, strategize, and cultivate opportunities

ensuring customer retain loyalty towards UPS. Communicating with clients and gathering information about a project's scope, budgets, and timelines. Meeting with other executives to discuss clients' project goals, progress, and outcomes. Developing budgets and timelines for clients and the company they work for.

**Toyota, Rancho Santa Margarita, CA**

*Internet Sales Manager Jan 2020 - Feb 2021*

Report sales. Perform product marketing and sales research. Educate floor sales team on online market trends and techniques. Build positive and productive relationships with customers. Evaluate performance of sales agents and provide appropriate feedback.

# EDUCATION

**IRVINE VALLEY COLLEGE Irvine, CA**

*Business Administration (Dec 2021)*

* **GPA:** 3.6
* **Extracurricular Activities:** Speaker and advocate for the youth at Islamic Center of Irvine

**University of Texas at San Antonio San Antonio, TX**

*Software and Web Development (2022 – Current)*

* **Relevant Coursework:** JavaScript – HTML/CSS

# ADDITIONAL SKILLS

* JS
* Angular.js
* React.js
* Node.js
* MySQL
* Bootstrap

# CERTIFICATIONS

• Google Web Dev Program

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